**MIKE ABRASHOFF**

**Former Commander, USS *Benfold* and Author, *It’s Your Ship***

**A SAMPLING OF PAST CLIENTS**

**Advertising/Marketing & PR**

Advantage Sales & Marketing

Boeing Everett Communications

Campaign Monitor

Cox Communications

Depend LTD

Draft FCB

EMC Services Marketing

Google, Inc.

Omnincom

TARGUSinfo

**Agriculture**

AGCO Corporation

American Farm Bureau Federation

CHS, Inc.

Crop Production Services (CPS)

Growmark

Indiana Farm Bureau

Rayonier

Sunrise Cooperative, Inc.

Syngenta

The Mosaic Company

Winfield Solutions

**Automotive Related**

ADESA

Bridgestone Commercial Tire

CarMax

Cars.com

Carvana

Chrysler LLC

Dura Automotive Systems, Inc.

Fidelity Ventures

Fleetwood RV

Ford Motor Company

General Motors Corporation

GM Canada

Good Guys

Hendrick Automotive Group

Houston Automobile Dealers Assn

J.D. Byrider Systems

JM&A Group

JM Family Enterprises, Inc.

Lexus

LKQ Corporation

Mitsubishi

NAPA Auto Parts

National Automobile Dealers Association

National Mobility Equipment Dealer’s Association

Nissan Canada

Orange County Automobile Dealers Association

Porsche

Precision Dynamics (PDI)

Rolls-Royce

Saturn Corporation

Sonic Automotive

The Boyd Group

Toyota

Yamaha Motor Corp., U.S.A.

**Banking/Financial Services**

A.M. Best Company

Addison Avenue Federal Credit Union

America First Credit Union

American Express

Ameriprise Financial

Anchorage Capital Group

Association for Advanced Life Underwriting

AXA Equitable

Bank Administration Institute

CAIS Ltd. (Cayman Alternative Investment Summit)

California Bankers Association

Canadian Tire Financial Services

Capital One

Cetera Financial Group

CIBC

Citigroup

CoBank

Comerica Bank

CoreTrust

Countrywide Financial Corporation

Credit Union National Association (CUNA)

Discover

Dynamic Funds

Edward Jones

Equipment Leasing Association

Equity Residential

Fannie Mae

Farm Credit Bank of Texas

Fidelity Investments

Fidelity National Information Services

Fifth Third Bank - Chicago

Financial & Insurance Conference Planners

Financial Network Investment Corporation

Financial Services Roundtable

First Financial Resources

First National Merchant Solutions

Florida Credit Union League

Ford Motor Credit Company

Freddie Mac

Freedom 55 Financial

FSC Securities

Genworth Financial

GETGO, LLC

GMAC-RFC

Goldman, Sachs & Co.

GSC Group

Guaranty Bank

Guaranty Financial Services

H. Beck, Inc

HSBC Life (UK) Ltd

HSBC North America

Huntington Bancshares, Inc.

Illinois Bankers Association

Institute of Internal Auditors

John H. Harland Company

J.P. Morgan

JPMorgan Chase & Co.

KeyBanc Capital Markets

Livingston Economic Club

Loomis

LPL Financial Services

LPS Asset Management Group

Marcum LLP

MarketWired

MasterCard Advisors, LLC

MBNA

Merrill Lynch & Co., Inc.

MFS Fund Distributors, Inc.

Morgan Stanley Smith Barney

National City Corporation

National City Mortgage

Nationwide Financial

Navistar Financial Corporation

Nebraska Bankers Association

NFP Securities (National Financial Partners)

NYFIX, Inc.

NYSE Group

Old Mutual Financial Network

OMERS Private Equity

Open Solutions, Inc.

Penske Truck Leasing Company

Perry Capital Management

Pioneer Investment Management USA Inc.

PNC Financial Services Group, Inc.

PSCU Financial Services, Inc.

Putnam Investments

QBE Financial Institution Risk Services

Quicken Loans, Inc.

Raymond James Financial Services

RBS Citizen's Bank, NA

Santander

ScottTrade

Second Curve Capital

Securian Financial Network

Sonic Capital, LLC

Southern Capital

State Street Global Marketing

State Street Trust Company Canada

Sterling Savings Bank

SunTrust Bank, Inc.

TD Bank Financial Group

TDAmeritrade

Teachers' Private Capital

Treasury Executive Institute

UMB Financial

United Bankers Bank

U.S. Bancorp Investments and Insurance

U.S. Bank

UBS

Visible Equity

Wachovia Corporation

Wells Fargo

Wells Fargo Advisors

Welsh, Carson, Anderson & Stowe (WCAS)

Western Bankers Association

**Business Services**

Accenture

ADP

Ajilon Consulting

Alix Partners, LLC

Association of Small Business Development Centers

AVI-SPL

BSI

Business Intelligence Advisors, Inc.

CCC Information Services

Check Free Services Corporation

Collect America, Ltd.

ConServe

Cornerstone Research

Deloitte Services LP

Deloitte Touche Tohmatsu

Ernst & Young

FTI Consulting, Inc.

Global Imaging Services

Impact Networking

IQPC

Iron Mountain

KPMG

Livingston International Inc.

Marsh USA, Inc.

Paychex, Inc.

PricewaterhouseCoopers

PwC Management Services LP

SGS North America

Towers Watson

Veolia Environmental Services

West Corporation

**Chemical/Minerals**

Buckman Laboratories, Inc.

DuPont

DuPont Pioneer

Solutia, Inc.

Praxair Surface Technologies

Rio Tinto

**Construction**

Aecon

American Fence Association

American Nursery & Landscape Association

Bath Fitter

California Landscape Contractors Association

Chandos

Clark Construction Group, LLC

Construction Management Association of America

Construction Users Roundtable

CRH

Duro-Last Roofing

Firestone Building Products

Fluor Corporation

Gases and Welding Distributors Association

Herc Rentals Inc.

Hill & Wilkinson

Insulate America

Iron Union Group

John Deere Landscapes

John J. Kirlin Construction, Inc.

Kokosing Construction Company

Mechanical Contractors Association of America

Mechanical Service Contractors of America

Michigan Infrastructure & Transportation Association

Mid-Atlantic Construction Safety Conference

National Association of Corrosion Engineers (NACE)

National Association of Demolition Contractors

National Stone, Sand & Gravel Association (NSSGA)

Nexstar Network

Painters and Allied Trades Labor Management Cooperation

Initiative (LMCI)

Project Management Institute, Northern Alberta Chapter

Project Management Institute, Southern New England Chapter

Ritchie Bros.

Schimenti Construction

Terex Corporation

Texas Asphalt Pavement Association (TXAPA)

United Brotherhood of Carpenters and Joiners of America

URS

Yellowstone Landscape

York International

**Consumer Products**

Clockwork Home Services

FTD (Florists Transworld Delivery)

Icynene

International Carwash Association, Inc.

Legrand North America

Massage Envy

Mr. Lube

Rollins, Inc.

Sears Home Services

Storage USA, Inc.

The Brickman Groupe

The Cleaning Authority

The Linc Corporation

Web Offset Association

**Consumer Services**

Amway

Centurion Jewelry By Invitation Only, LLC

Crocs, Inc.

Johnson & Johnson

Nike

NuSkin

Philip Morris

Philips Electronics

Orangetheory Fitness

Select Comfort Corporation

ServiceMaster

Swedish Match North America

Terminix

The Clorox Company

The Scotts Company

Thomasville Furniture Industries, Inc.

Unilever, Home & Personal Care

Vera Bradley

**Defense/Security/Safety**

ASIS International

BAE Systems

BRINKS Security

Harris RF Communications

L3Wescam

National Emergency Number Association (NENA)

National Safety Council

SafeStart, A division of Electrolab Ltd.

Underwriters Labs (UL LLC)

UTC Fire and Security

Western New York Safety Conference

**Education**

APPA

California State University Stanislaus-Stockton

Corinthian Colleges, Inc.

East Tennessee State University

Florida Turnpike Enterprise Flight School

Follett School and Library

Kids 'R' Kids International Inc.

Mercyhurst College

MI Council of Charter School Authorizers

Northwestern University, Kellogg School of Management

Queen's University

Sears Education

Southwestern Graduate School of Banking Foundation

St. Christopher's School

Texas A&M Engineering Extension Service (TEEX)

Thomson Prometric

**Energy**

BP

BP America Production Co.

BP Canada

Canadian Energy Pipeline Association (CEPA)

CenterPoint Energy

CITGO Petroleum Corporation

Clarios

Covanta Energy Corporation

DCP Midstream

Exxon Mobil

First Energy Corporation

Intergraph Power & Offshore

Kiewit Power Engineers

Nexen

Otter Tail Corporation

Pipe Line Contractors Association of Canada (PLCAC)

Schlumberger

Shell

TransCanada

**Entertainment**

AMC Entertainment Holdings, Inc.

Busch Entertainment Corporation

Fox Home Entertainment LLC

Movie Gallery

National Golf Course Superintendents’ Association

New York Red Bulls

Paramount Home Entertainment

United States Tennis Association

Walt Disney Company

Regal Entertainment Group

**Food/Beverage**

American Bakers Association

Campbell Soup Company

Canadian Council of Grocery Distributors

Certified Angus Beef

Coca-Cola Company

Darigold, Inc.

Dean Foods Company

Frito-Lay Inc.

General Mills

George Weston Bakeries Inc.

Hormel Foods Corporation

J.R. Simplot

Kellogg Company

Kraft Foods

Land O’Lakes

Landmark Wholesale Limited

National Alcohol Beverage Control Association

Nestlé

Pepsi-Cola North America

Refrigerated Foods Association (RFA)

SAB Miller Brewing Company

Sara Lee Foods

Schreiber Foods

Tyson Foods

**Government**

Air Force Institute of Technology

American Society of Military Comptrollers

Association of Manitoba Municipalities

British Columbia Chiefs of Police

California Society of Municipal Finance Officers

California Special Districts Association

Central Intelligence Agency

City of Anaheim

Council of Chief State School Officers

Defense Information Systems Agency (DISA)

Department of Housing and Urban Development

Department of the Navy

Drug Enforcement Administration

Environmental Protection Agency

Federal Bureau of Investigation

Federal Highway Administration

Fresno Police Department

Georgia Municipal Association

Government Information Technology Council

HHS Office of Inspector General

Hillsborough County Government-BOCC

International Association of Fire Chiefs

International City/County Management Association

IRS Human Capital CPE

Maryland Municipal League

Massachusetts Municipal Association

National Aeronautics and Space Administration

National Agricultural Statistics Service

National Institutes of Health (NIH)

National League of Cities

National Security Agency

National Sheriff's Association

Navair

Savannah Economic Development Authority

Tennessee Valley Authority

U.S. Army Defense Ammunition Center

U.S. Army Field Support Command

U.S. Department of Agriculture

U.S. Department of Labor

U.S. Environmental Protection Agency

United States Coast Guard

United States Patent and Trademark Office (USPTO)

United States Postal Service

Utah League of Cities and Towns

Veterans Health Administration (VHA)

Wake County Human Services

Workers Compensation Board

Wright Patterson Air Force Base

**Healthcare/Hospital/Medical/Dental Profession**

Advantasure

American Alliance of Orthopaedic Executives (AAOE)

American Society of Anesthesiologists

Americare Senior Living

Amplifon Americas

Baylor Scott & White Health

Centegra Health System

Center for Mission Innovation

CEP America

Cleveland Clinic Health System

Copper Queen Community Hospital

Crown Council

Dentsply Tulsa Dental

Edward Health Services Corporation

Florida Association of Homes for the Aging

Gentiva

Georgia Hospital Association

HCR Manor Care

Health Alliance

Healthcare Association of New York State

Healthcare Business Media, Inc.

HealthStream Research

Heartland Dental Care

Henry M. Jackson Foundation for the Advancement of

Military Medicine

Holston Medical Group

ICBI

IDX Systems Corporation

Illinois Hospital Association

Lincoln Healthcare

McKesson

MedImpact

Mercy Health

Michigan Health & Hospital Association

Missouri Hospital Association

Misys Healthcare Systems

NADL

National Association for Home Care & Hospice

Nebraska Hospital Association

Nebraska Medical Center

North Carolina Hospital Association

Ohio Hospital Association

Omnicare Inc.

Pacific Dental Services

Park Nicollet Health Services

Patterson Dental Supply

QuadraMed Corporation

Sava Senior Center

Scheduling Institute

Scott & White

Spectrum Health

Sutter Health

SV Life Science Advisers

The Governance Institute

The TriZetto Group

Trinity Mother Frances Health Systems

UnitedHealthcare Services, Inc. (BriovaRx®)

Washington State Hospital Association

Wright Medical Technology, Inc.

**Hotel/Hospitality**

Asian American Hotel Owners Association (AAHOA)

Associated Luxury Hotels International

Best Western International

Disney Cruise Line

Drury Hotels

Hampton Brands

InterContinental Hotels Group (IHG)

Interstate Hotels & Resorts

La Quinta Inns & Suites

Marriott Creative Services

Marriott Vacation Club International

Outrigger Enterprises Group

RARE Hospitality International, Inc.

Royal Caribbean Cruises Ltd.

Starwood Hotels & Resorts Worldwide

**Human Resource Related/Professional Growth**

AAIM Employers’ Association

Adecco

AmeriBen

American Society for Training & Development

Association for Financial Technology

Career Builders

Career Education Corporation

Entrepreneurs' Organization (EO)

Federated Leadership Institute

Fuel Leadership

Hewitt Associates LLC

HR Florida

HR Houston

HR Southwest

HR.com

Indiana Society of Human Resource Management

Kenexa

Korn Ferry

Kronos Incorporated

Leadership Summit, Inc.

Linkage, Inc.

LOMA

Northwest Leadership Seminar

O.C.Tanner Recognition Company

Office of Personnel Management

Oklahoma State Council for HR Management

RLG International Vancouver

Society for Human Resource Management

The Human Resource Consortium

The Learning Consortium

YPO

YPO Miami

YPO Michigan

**Information Technology**

BICSI

Cisco

Crowe Castle

Dell

Ingram Micro

itSMF USA

Microsoft Corporation

OpenText

TELADATA, LLC

Unisys

**Insurance**

Allianz Life Insurance Company

Allied Solutions

Allstate Insurance Company

American Commercial Lines, Inc.

American Council of Life Insurers

American Land Title Association

Amica Mutual Insurance

Anthem Blue Cross Blue Shield

Blue Cross Blue Shield of Illinois

Blue Cross Blue Shield of Massachusetts

Blue Cross Blue Shield of New Mexico

Casualty Actuarial Society

Cigna

Cincinnati Insurance Company

CNA Insurance Company

CNA National Warranty Corporation

Converium

Donegal Insurance Group

Farmers

GAMA International

Harleysville Insurance Company

Highmark Blue Shield of Pennsylvania

HM Insurance Group

ING North America Insurance Corporation

Insurance Accounting and Systems Association

John Hancock Financial Services

Kaiser Permanente

Kemper Insurance

Markel Corporation

Markel Southwest Underwriters

MarshBerry

Mass Mutual

Massachusetts Mutual Life Insurance Company

MassMutual Retirement Services

Million Dollar Round Table

Munich Reinsurance America, Inc.

National Association of Health Underwriters

National Association of Mutual Insurance Companies

Nationwide

New York Life Insurance Company

Northwestern Mutual Life

Pacific Life Insurance Company

ProAssurance Corporation

Professional Liability Underwriting Society

Progressive Insurance

Protective Life Insurance Company

Prudential Financial

RiverSource Distributors, Inc.

Scottsdale Insurance Company

Selective Insurance Company of America

State Farm Insurance Company

Swett & Crawford Group

The Hartford

Thrivent Financial for Lutherans

TW Group

USAA People Services

USHEALTH Advisors

**Legal**

Justice Institute of British Columbia

**Manufacturing**

AB SKF

Aperio

Association for Manufacturing Excellence

Association of Equipment Manufacturers

Battery Council

Blue Bird Corporation

Boeing

Butler Manufacturing Company

Caterpillar, Inc.

GAF

Gildan Activewear Inc.

Goodyear

Harris Corporation

Henkel

Hewlett-Packard

Honeywell

Hydraulic Institute

IMI Precision Engineering

Independent Lubricant Manufacturers Association

Industrial Fabrics Association International

Industrial Supply Association

Infineum

Intel Corporation

International Paper

International Reprographic Association

International Sleep Products Association (ISPA)

Johnson Controls, Inc.

Kennametal, Inc.

Kimberly-Clark

KMC Controls

LafargeHolcim Ltd

Manufacturers Alliance for Productivity and Innovation (MAPI)

Material Handling Equipment Distributors Association (MHEDA)

Monsanto

Motorola

MTS Systems Corporation

NAM

National Wooden Pallet & Container Association (NWPCA)

New England Mechanical Contractors

Nokia

Northrop Grumman Corporation

Notifier

Owens Corning

Power Transmission Distributors Association (PTDA)

PPG Industries

Quanex Corporation

Raytheon Missile Systems

Regal Beloit

Rock-Tenn Company

Tag and Label Manufacturers

The Price Companies, Inc.

Thermo King

Thompson Machinery Company

Trane Company

Whirlpool Corporation

**Medical Products**

Abbott Laboratories

Abbott Vascular

American Medical Systems Holdings, Inc. (AMS)

Baxter

Beckman Coulter, Inc.

Beltone Electronics Corporation

Boston Scientific

CIBA Vision Corporation

ev3, Inc.

Fenwal Inc.

Fresenius Medical Services

Genentech, Inc.

Howmedica Osteonics Corporation

Intuitive Surgical, Inc.

Kyphon, Inc.

Nobel Biocare USA LLC

Orthofix

Siemens

Siemens Healthcare Diagnostics

Siemens Medical Solutions USA, Inc.

Starkey Hearing Technologies

Stryker Spine

Wright Medical

**Non-Profits**

Community Associations Institute

Fayetteville Chamber of Commerce

Greater Ft. Lauderdale Chamber of Commerce

International Foundation of Employee Benefit Plans (IFEBP)

Lancaster Chamber of Commerce

The Episcopal Church

The Salvation Army

**Office Products**

Canon USA, Inc.

Konica Minolta Business Solutions

Ricoh

Xpedx

**Pharmaceutical**

American Society of Consultant Pharmacists

Astellas

Bausch Health

Bayer Diagnostics

Bayer HealthCare

Boehringer Ingelheim Pharmaceuticals

Bristol-Myers Squibb

Celgene Corporation

Elan Corporation

Eli Lilly & Company

Grifols

Hospira

Janssen Supply Group, LLC

Merck & Company

MiMedx Group

Novartis

Novo Nordisk

Ortho Biotech

Pfizer, Inc.

Sanofi-Aventis

Society of Pharmaceutical and Biotech Trainers

Takeda Pharmaceuticals

TAP Pharmaceutical Products Inc.

West Pharmaceutical Services Inc.

Wyeth Pharmaceuticals

**Publishing**

American City Business Journals

Association of National Advertisers

Athletic Business Publications, Inc.

e-Republic Inc.

Fairchild Publications, Inc.

Franchise Times

McGraw Hill

PostNewsweek Tech Media

The Thomson Corporation

VNU Business Media, Conference Division

**Real Estate**

Apartment Association of Metro Denver

Archstone-Smith

Buffini

Cassidy Turley

Centex Homes

Chartwell Retirement Residences

CoStar Group

General Growth Properties

Horizon Bay Senior Communities

International Council of Shopping Centers

Laramar Group

National Association of REALTORS

REMAX, LLC

Rental Housing Association

Seasons Retirement Communities

Texas Apartment Association

Windermere Real Estate

**Restaurant/Food Service**

A&W Food Services of Canada, Inc.

Applebee’s

Aramark

Association of KFC Franchisees

Benihana

Bruegger’s Bagels

Carlson Restaurants Worldwide

Chick-fil-A, Inc.

Darden Restaurants, Inc.

Dave & Buster's

Denny's

Einstein Noah Restaurant Group, Inc.

Firebirds Wood Fired Grill

Five Guys Enterprises LLC

Foodservice Equipment Distributors Association

Golden Corral Corporation

In-N-Out Burgers, Inc.

Kentucky Fried Chicken

Kneaders Bakery & Cafe

Marcos Franchising, LLC

Ninety-Nine Restaurants

O’Charley’s Inc.

Olive Garden Restaurants

P.F. Chang’s

Qdoba

Red Robin Gourmet Burgers

SkyChefs

Sodexho Inc.

Texas Roadhouse

The Cheesecake Factory, LLC

Tropical Smoothie Café

True Food Kitchen

USA Hosts

**Retail**

Ace Hardware

Advance Auto Parts

Agricultural Retailer’s Association

Albertson's

Associated Food Stores University

Best Buy

Big Lots!

Blockbuster, Inc.

Brown Thomas

Circle K Stores

Cumberland Farms

CVS Corporation

Do It Best Corporation

Duane Reade Drugstores

GameStop

Giant Food Stores, LLC

Great Clips

Home Depot

International Door Association

Jewel Osco

Johnson Controls

Knoll, Inc.

KVAT Food Stores, Inc.

Loblaws

Lowe's

Marine Retailers Association of the Americas

National Association of Chain Drug Stores

National Association of Convenience Stores

National Association of Electrical Distributors

National Grocers Association

PETsMART

Price Chopper Supermarkets

Quick Check

RadioShack

Retail Industry Leaders Association

SAM’S West, Inc.

Schwan’s

Sheetz, Inc.

Southern States Cooperative

SPAR UK

Sprouts Farmers Market

Starbucks Coffee Company

Stater Bros.

Stein Mart

Stop & Shop

The Pantry, Inc.

TJX Canada

Total Wine & More

W.E. Aubuchon Co., Inc.

Wakefern Food Corporation

Warnaco Inc.

Western Association of Food Chains

**Software/Information Services**

Blackbaud Inc.

Blair Technology Group

Calix

Callidus Software

Deltek

DST Technologies

Exact Software North America, Inc.

FIS

Gartner, Inc.

Genband

HK Systems

IBM Corporation

Infoblox

Jack Henry/Symitar Systems

Masergy

MRO Software

Nemetschek Vectorworks

OSISoft

Panasonic Computer Solutions

Primavera Systems, Inc.

Realization Technologies, Inc.

SAP Public Services

Society for Information Management

SPL WorldGroup

SunGard

VeriSign, Inc.

Workfront

**Telecommunications**

AT&T

Bell Canada

BellSouth

Clearlink

NEXTEL

NTCA–The Rural Broadband Association

Rogers Communications

Sasktel

TELUS

Time Warner Cable

US Cellular

Verizon

Verizon Wireless

**Transportation/Logistics**

American Traffic Safety Services Association

American Trucking Association

Atlas Van Lines

BlueLine Rental

BNSF Logistics

Carnival Cruise Line

Dollar General Corporation

Federal Express

FedEx

Food Shippers of America

Georgia Ports Authority

Gexpro Services

Loblaw Companies Limited

MV Transportation

National Business Aviation Association

Relogistics Services, LLC

Republic Services, Inc.

Ryder Systems Inc.

Serco Inc.

SmartOps

Southwest Airlines

Spirit Aerosystems

Transplace

Truckload Carriers Association

UPS

Valet Waste

Waste Connections, Inc.

Waste Management

Wesco Aircraft

WestJet

**Utilities**

Alabama Power Company

Chesapeake Energy Corporation

Common Ground Alliance

Greeley and Hansen

HD Supply Waterworks

Matrix Service Company

MYR Group

National Rural Electric Cooperative Association (NRECA)

Pacific Gas & Electric Corporation

Southern Company Services, Inc.

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