**Anne Loehr – Speaking Topics**

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# **Engage Every Age Keynote: How to Lead a Generationally Diverse Team**

To communicate clearly with each generation in today’s workplace, you need to understand the political, societal, and technological events that shaped each generation’s core beliefs and values. Once you understand the history, traits, and culture of each generation, you can then better speak each generation’s language, which builds rapport and trust. The result? Higher sales, improved bottom-line results, and increased employee retention.

Enjoy an engaging and dynamic keynote presentation that will help leaders bridge the gap between Gen X, Gen Y, and Baby Boomers in a generationally diverse workplace. If your people would benefit from a more in-depth, hands-on approach, try an interactive workshop instead. The Washington Post dubbed Anne a “generational guru” for very good reason; her keynote will inspire and encourage everyone who attends.

### Engage Every Age Keynote focuses on:

* The workforce of the future
* The personality traits and key differences of each generation in today’s workforce
* How to communicate effectively with each generation
* Practical tips and advice on bridging generational gaps between Gen X, Millennials’ and Baby Boomers

# **Managing Difficult Employees Keynote: How to Motivate Even the Most Difficult Employee Keynote Speech**

The rules of business have changed.

It’s a different game now; the 21st century demands new attitudes and skills. In an increasingly global and diverse workforce, it’s vital that leaders understand their teams inside and out while providing the support they need to succeed.

Today leaders and managers need winning strategies to avoid the costly pitfalls of high turnover, low morale, and poor collaboration—not to mention the high costs of missed deadlines and incomplete projects.

The Managing the Unmanageable keynote presentation provides indispensable tools for changing the (costly) behavior of unruly or unmotivated employees. Join Anne to learn practical tips, proven techniques, and a flexible framework that will help you turn unmanageable employees into valued members of your team. In the Managing the Unmanageable keynote, participants learn how to:

* Understand what drives an unmanageable employee
* Evaluate the costs and benefits of turning him around
* Get her actively involved, and guide her through the process of change
* Lead all your employees to greater innovation, cooperation, and effectiveness

# **Coaching to WIN BIG Keynote Speech**

An engaging, practical, and interactive keynote presentation to help you:

* Increase your team’s productivity, focus, and creativity
* Learn, practice, and hone coaching skills that will make you a leader among leaders
* Motivate your team for peak performance

Based on the acclaimed book A Manager’s Guide to Coaching: Simple and Effective Ways to Get the Best from Your Employees, Anne’s keynote presentation will introduce attendees to vital topics, such as:

* Why coaching is vital to effective leadership and how it improves the bottom line
* A practical coaching model you can begin using immediately
* About coaching questions that lead employees to higher levels of effectiveness
* How to help your employees deal with typical issues such as: interpersonal conflicts, time management, motivation, confidence, conflicting priorities, difficult conversations, and more
* How to be comfortable coaching at work or in any situation

# **The Art of Inquiry: Powerful Leaders Listen Keynote**

Inquiry and listening improve collaboration. When a leader increases her questions-to-statements ratio, she automatically empowers the employee to find an innovative solution on his own. When a leader increases her statements-to-questions ratio, she automatically squelches collaboration and innovative thinking. Yet asking questions is not natural for many leaders, since they are often expected to have all the answers. So how does a leader learn to effectively use inquiry?

This engaging and dynamic presentation helps leaders bridge the gap between attitude, collaboration, and effective leadership.

**The Art of Inquiry** keynote focuses on:

* Why inquiry is a vital element of successful leadership and collaboration
* How attitude is the keystone to success in all areas of work
* How leaders can increase collaboration by changing their questioning style
* The impact a 5-minute inquiry conversation can have on attitude and collaboration

# **Preparing Leaders for the Workforce of the Future Keynote**

There are big changes coming to the American workforce. In order to survive and thrive in the very different workplace of tomorrow, organizations need to know, plan and stay in front of these changes.

This keynote will help you lead through these changes, including the five biggest trends:

* 1. People living longer making the pensions unsustainable; requiring more flexible and fluid careers
  2. Women leaving the corporate world and starting their own businesses.
  3. The old diversity minority is the new majority.
  4. Temporary worker demand is rising with predictions that 50 percent of the workforce will be contingent workers by 2027.
  5. Career reinvention leading to lifelong learning to stay competitive in the global marketplace.

Your job is to help get ready for these changes, and my job is to help you do that with my blogs and keynote.

Through me, you will be able to answer:

* How will I create an active program to offer post-retirement, part-time work arrangements?
* How will I win the war for top talent?
* How will I help grow an organization with the newest generation of leaders?