## Matthew S. Newman - Introduction

Matt Newman is an acclaimed keynote speaker, bestselling author, and renowned financial services wholesaler.

Matt has been in the financial services industry since 1997, and year after year, for over two decades, Matt has been the top producer for his financial firms.

In 2013, well into his career, Matt was diagnosed with brain cancer at the age of 39.

He was blindsided. Even though he had been speaking to sales teams, financial advisors, and people whose time he valued, his life-threatening diagnosis was the trigger for a life-changing journey.

Matt Newman relied upon his family for support in his darkest times, and realized, shockingly late, that he can build stronger relationships with everyone he's shaken hands with.

He likes to think of his story as "Starting at the finish line."